

## 'It was expected; no need to hide it.'

"The market shows great appreciation for our loudspeakers, designed using the best of Italian technology". February 2008. "Sooner or later, it was to be this way, as Audio is really in our DNA!" Flavio Naggi's Overseas Sales Managers first comment, very content with the recent leading result of his products being also chosen by Doyle Audio, the Canadian manufacturer.

But let's start from scratch.

### **The launch**

FaitalPRO, a new Fital S.p.A. brand, was launched two years ago by the Italian based company in San Donato Milanese near Milan. The production of these new professional loudspeakers, was meticulously planned on paper, following a structured path with a strong focus on quality, reflected in all the products manufactured using the great experience and passion that defines the firm.

### **The point of origin**

Fital's point of origin - a renowned manufacturer celebrating exactly 50 years of activity this year - is the ability to design and manufacture loudspeakers in large volumes and at the highest quality level. Yet fitting each single customer's specific need perfectly. It is not by chance that Fital products are used today in numerous SR and PA applications, by more prestigious brand names and also adopted by the best car manufacturers worldwide. Concentrating on a real number of innovative technologies, sold in millions of units worldwide. It has also won a large number of prizes and international awards for quality.

### **The point of arrival**

The Professional Ranges for Sound Reinforcement created by FitalPRO is now where the company is at. Stemming from the 50 years of excellence, these new products are a pride to the firm. A point of reference for professionals, these loudspeakers resonate uncompromising quality, a true expression of passion for technology.

### **The comment**

Flavio Naggi confirms: "Before launching FitalPRO, we invested time (over 2 years) and resources (in R&D). Also analysed the professional audio compartment in order to understand how we could supply high quality transducers - the absolute best and most reliable - to our customers who are



PROFESSIONAL LOUDSPEAKERS



making high power systems."

The challenge was clear: they needed to grab attention in a crowded and competitive market segment, the Sound Reinforcement market: an all but simple task. So FaitalPRO aimed for total quality, repeat results, power handling and efficiency. And, in time, they've created several series of professional loudspeakers meant for different power ranges. For touring, fixed installations of every kind, based on very innovative technical solutions which the market quickly welcomed.

### **The results**

Today, US and European manufacturers have acquired FaitalPRO neodymium loudspeakers for their enclosures. Some of them clearly boast the use of the Italian products as a sign of pride. Whilst others instead, hide the FaitalPRO name and products well within their own products and brand names (oh yes, even rather famous names you may never suspect make use of FaitalPRO loudspeakers). In any case all do agree that FaitalPRO quality "is loud and clear".

An "endorser" rather than a customer!

Last but not least, a renowned enclosure manufacturer has recently decided to join the FaitalPRO "fan club". The Italian manufacturer of professional neodymium loudspeaker has been employed by the leading Ontario Canadian based firm "Doyle Audio" Gerard Doyle, the owner, is very satisfied with his choice, resulting from the recent use of 18" FaitalPRO. Hence creating a series of videos - which are publicly available on the web - so as to suggest to all potential customers the reliability and quality of his products. Especially as they employ FaitalPRO loudspeakers.

### **The first comment of Gerard Doyle, Doyle Audio**

The following is Mr Doyle's first comment, leading to a long interview we will publish soon, demonstrating unconcealed appreciation for and expectations from FaitalPRO products.

Gerard Doyle started by declaring: "It would be impossible to ask for Greater Performance and Sound Quality, from Audio I find what I never dreamt possible".